

# Fiscal Year 2017-18

## October 2017 Monthly Financial Report

### City of Modesto, California

Through October 31, 2017\*

#### General Fund Overview

	Monthly Actuals Received/ Expended	Monthly % of Total Budget	YTD Actuals	2017/18 Operating Budget	% of Total Budget Received/ Expended
<b>Revenues</b>	\$ 8,532,739	7.1%	\$ 19,442,712	\$ 120,133,745	16.2%
<b>Expenditures</b>	\$ 10,861,541	8.3%	\$ 44,582,734	\$ 130,737,673	34.1%
<b>Revenue Over Expenditure Variance</b>	\$ (2,328,802)		\$ (25,140,022)	\$ (10,603,928)	

#### Summary

##### Revenue Overview

The City has received \$8.53 million in General Fund revenues in the month of October 2017. These revenues were received mainly in the areas of Utility Users Tax (\$3.6M) and Sales Tax (\$2.08M). When comparing the amount of revenue received in October with the amount received in September, it is clear that revenues are beginning to come in more steadily now that we have gone beyond the accrual months and caught up in sales tax attributable to the new fiscal year.

##### Expenditure Overview

The City has expended \$10.86 million in General Fund dollars in the month of October 2017. This represents approximately 8.3% of the total FY 2017-18 Operating Budget. To date, there have been total expenditures of \$44.58 million. The year-to-date total may seem high, but this is mainly due to the lump sum payment to CalPERS for the unfunded accrued liability payment that was required at the beginning of the fiscal year in July 2017. This payment was in the amount of \$9.8 million for the General Fund portion of the expense.

The majority of expenditures that occurred during the month of October 2017 originated from the Public Safety Departments (\$8.27M) and were related to salary and benefit charges. The salary and benefit expenses for the Police and Fire totaled \$7.11 million in the month of October. All remaining salary and benefit expenditures from General Fund departments totaled \$1.81 million. The total remaining expenditures across the categories of discretionary expenditures, internal service fund expenditures and transfers out of the General Fund were approximately \$1.93 million.

\*Reflects Amounts for October 31, 2017 as of November 21, 2017

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### City of Modesto, California

Through October 31, 2017\*

#### General Fund Revenues Overview

Revenue Category	Monthly Actuals Received	Monthly % of Total Budget	YTD Actuals	2017/18 Operating Budget	% of Total Budget Received
1 Property Tax - Property	70,052	0.4%	191,388	15,634,250	1.2%
2 Property Tax - VLF Swap	-	0.0%	-	15,711,010	0.0%
3 Sales Tax	2,083,100	6.8%	5,049,190	30,440,650	16.6%
4 Utility Users Tax	3,628,790	17.7%	6,130,409	20,459,361	30.0%
5 Business License/Mill Tax	814,085	7.0%	1,879,767	11,603,520	16.2%
6 Franchise Fees	28,325	0.6%	70,790	4,605,794	1.5%
7 Transient Occupancy Tax	477,715	19.5%	730,379	2,450,000	29.8%
8 Construction Revenues	238,752	11.0%	831,188	2,179,162	38.1%
9 Departmental Revenues	1,191,920	7.4%	4,408,753	16,126,153	27.3%
10 Motor Vehicle Fees	-	0.0%	55,663	177,020	31.4%
11 Transfers In	-	0.0%	95,185	746,423	12.8%
<b>Total</b>	<b>8,532,739</b>	<b>7.1%</b>	<b>19,442,712</b>	<b>120,133,343</b>	<b>16.2%</b>

#### Monthly Actuals Notes

- 1 **Property Tax -Property** - The largest amount of property taxes are paid at two points in the fiscal year, December/January and May/June. The first payment will be evaluated at the December/January timeframe.
- 2 **Property Tax - VLF Swap** - No VLF Swap revenue has been received to date. The first payment is typically received in December/January during the fiscal year.
- 3 **Sales Tax** - In October, the City received a payment of Sales Tax for July 2017. This is the first payment of Sales Tax that the City has received that will be applied to Fiscal Year 2017-18. The amount received was \$2.08 million. It is also important to note that this amount is approximately \$192k higher than the amount received in the same month in Fiscal Year 2016-17.
- 4 **Utility Users Tax** - This revenue had been coming in quite a bit lower overall when compared to the previous fiscal year, until this month. In October 2017, the amount of UUT received was \$3.63 million which was approximately \$2.06 million higher than the amount received in the same month in the prior fiscal year. This has now brought the total revenue received in FY 2017-18 to approximately \$1.3 million higher than at the same time point in the previous fiscal year.
- 5 **Business License/Mill Tax** - Revenues received in the month of October were about \$814k. This was down by about \$497k from what had been received in the previous fiscal year's month of October. This decrease has brought the total revenue in this category down by about \$470k when comparing it with the same time period in the previous fiscal year.
- 9 **Departmental Revenues** - A majority of the revenues received in this category in the month of October have been received from the Non-Departmental (\$409k), the Police Departments (\$301k), and the Public Works Department (\$128k).
- 10 **Motor Vehicle Fees** - \$55k in motor vehicle fees from abandoned vehicle fees have been received to date.
- 11 **Transfers In** - To date, \$95k has been received in Transfer In to the General Fund. This was from the dissolution of the Inventory Purchases Fund that was part of the adopted budget for Fiscal Year 2017-18.

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# Fiscal Year 2017-18

## October 2017 Monthly Financial Report

### City of Modesto, California

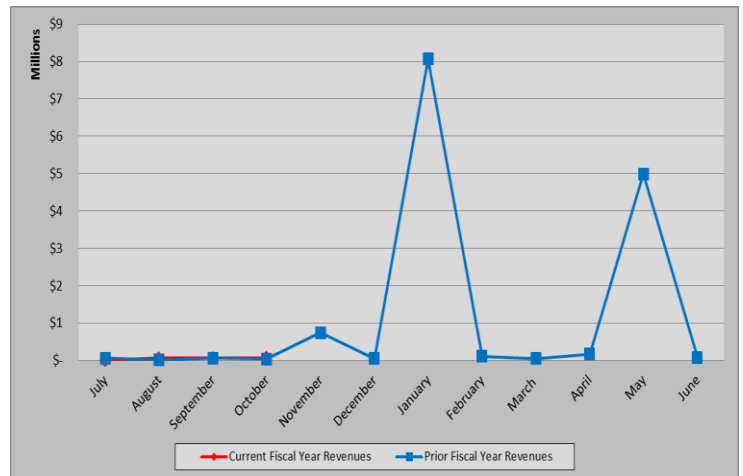
Through October 31, 2017

#### General Fund Revenue Overview

#### GENERAL FUND MAJOR REVENUE SOURCES

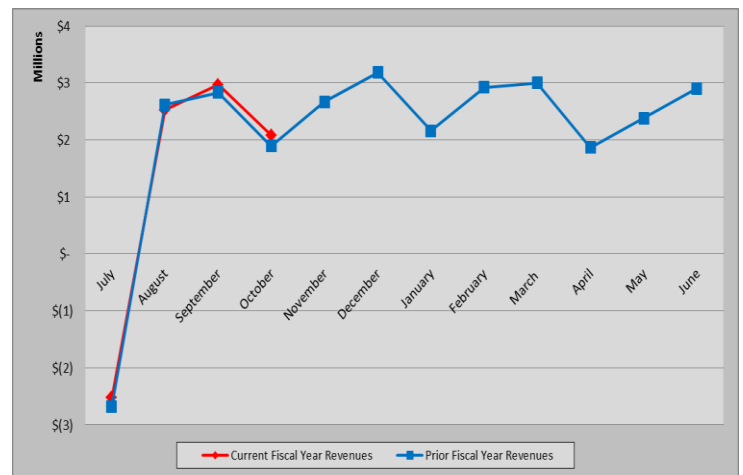
##### Property Tax - Property

	Current Fiscal Year Revenues	Prior Fiscal Year Revenues	Year-over-Year Variance
July	\$ -	\$ 64,644.74	\$ (64,644.74)
August	\$ 60,576.00	\$ 7,881.21	\$ 52,694.79
September	\$ 60,760.00	\$ 56,673.26	\$ 4,086.74
October	\$ 70,052.00	\$ 43,967.66	\$ 26,084.34
November		\$ 739,766.61	\$ (739,766.61)
December		\$ 48,434.64	\$ (48,434.64)
January		\$ 8,062,785.17	\$ (8,062,785.17)
February		\$ 113,211.76	\$ (113,211.76)
March		\$ 47,723.88	\$ (47,723.88)
April		\$ 170,600.70	\$ (170,600.70)
May		\$ 4,992,130.12	\$ (4,992,130.12)
June		\$ 85,194.67	\$ (85,194.67)
<b>Totals</b>	<b>\$ 191,388.00</b>	<b>\$ 14,433,014.42</b>	<b>\$ (14,241,626.42)</b>



##### Sales Tax

	Current Fiscal Year Revenues	Prior Fiscal Year Revenues	Year-over-Year Variance
July	\$ (2,526,400.00)	\$ (2,684,974.82)	\$ 158,574.82
August	\$ 2,526,400.00	\$ 2,616,091.00	\$ (89,691.00)
September	\$ 2,966,090.00	\$ 2,828,180.91	\$ 137,909.09
October	\$ 2,083,100.00	\$ 1,890,550.00	\$ 192,550.00
November		\$ 2,668,500.00	\$ (2,668,500.00)
December		\$ 3,184,602.52	\$ (3,184,602.52)
January		\$ 2,156,829.00	\$ (2,156,829.00)
February		\$ 2,923,327.00	\$ (2,923,327.00)
March		\$ 3,003,361.10	\$ (3,003,361.10)
April		\$ 1,863,729.09	\$ (1,863,729.09)
May		\$ 2,383,565.57	\$ (2,383,565.57)
June		\$ 2,900,718.21	\$ (2,900,718.21)
<b>Totals</b>	<b>\$ 5,049,190.00</b>	<b>\$ 25,734,479.58</b>	<b>\$ (20,685,289.58)</b>



Amounts in July of the Current Fiscal Year reflect accruals to previous fiscal year.

# Fiscal Year 2017-18

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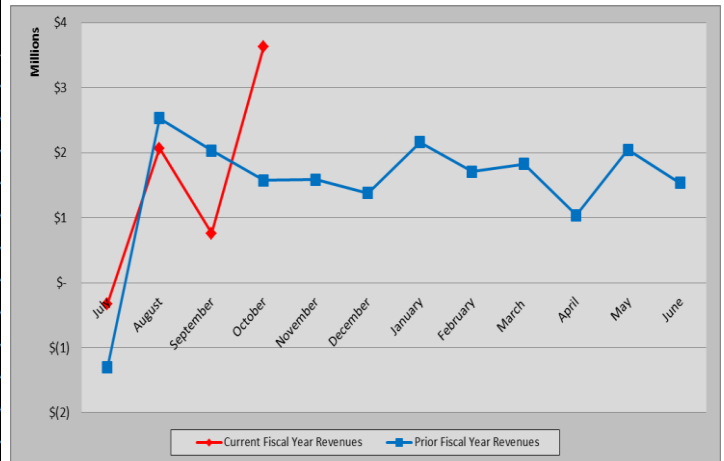
Through October 31, 2017

#### General Fund Revenue Overview

#### GENERAL FUND MAJOR REVENUE SOURCES

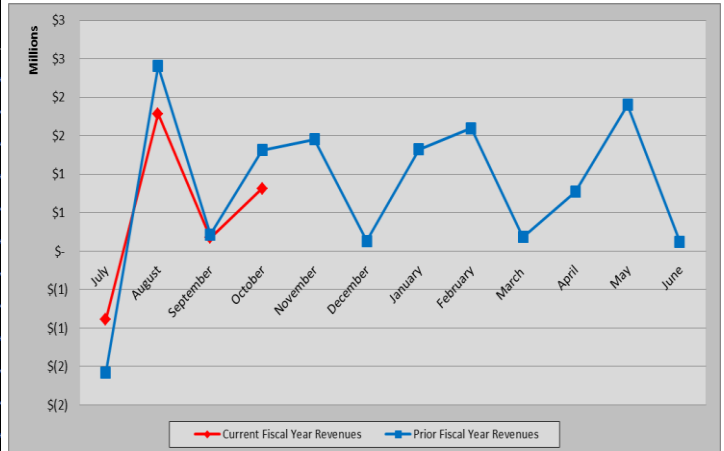
##### Utility Users Tax

	Current Fiscal Year Revenues	Prior Fiscal Year Revenues	Year-over-Year Variance
July	\$ (325,377.00)	\$ (1,306,137.90)	\$ 980,760.90
August	\$ 2,067,807.00	\$ 2,527,878.86	\$ (460,071.86)
September	\$ 759,189.00	\$ 2,033,486.87	\$ (1,274,297.87)
October	\$ 3,628,790.00	\$ 1,571,012.26	\$ 2,057,777.74
November		\$ 1,583,396.82	\$ (1,583,396.82)
December		\$ 1,376,969.17	\$ (1,376,969.17)
January		\$ 2,159,039.69	\$ (2,159,039.69)
February		\$ 1,709,713.93	\$ (1,709,713.93)
March		\$ 1,827,369.51	\$ (1,827,369.51)
April		\$ 1,037,647.42	\$ (1,037,647.42)
May		\$ 2,041,310.83	\$ (2,041,310.83)
June		\$ 1,536,930.96	\$ (1,536,930.96)
<b>Totals</b>	<b>\$ 6,130,409.00</b>	<b>\$ 18,098,618.42</b>	<b>\$ (11,968,209.42)</b>



##### Business License/Mill Tax

	Current Fiscal Year Revenues	Prior Fiscal Year Revenues	Year-over-Year Variance
July	\$ (891,286.00)	\$ (1,581,576.93)	\$ 690,290.93
August	\$ 1,785,949.00	\$ 2,404,819.12	\$ (618,870.12)
September	\$ 171,019.00	\$ 216,396.14	\$ (45,377.14)
October	\$ 814,085.00	\$ 1,311,116.57	\$ (497,031.57)
November		\$ 1,454,074.95	\$ (1,454,074.95)
December		\$ 131,647.13	\$ (131,647.13)
January		\$ 1,323,245.47	\$ (1,323,245.47)
February		\$ 1,598,394.70	\$ (1,598,394.70)
March		\$ 180,611.15	\$ (180,611.15)
April		\$ 768,836.57	\$ (768,836.57)
May		\$ 1,903,257.69	\$ (1,903,257.69)
June		\$ 119,574.46	\$ (119,574.46)
<b>Totals</b>	<b>\$ 1,879,767.00</b>	<b>\$ 9,830,397.02</b>	<b>\$ (7,950,630.02)</b>



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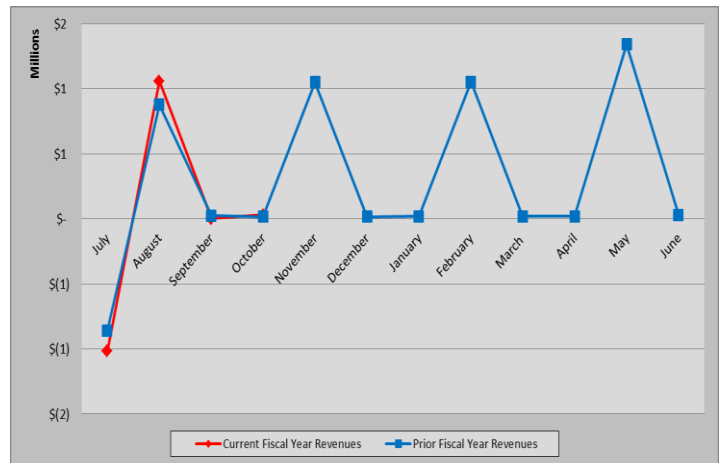
Through October 31, 2017

#### General Fund Revenue Overview

#### GENERAL FUND MAJOR REVENUE SOURCES

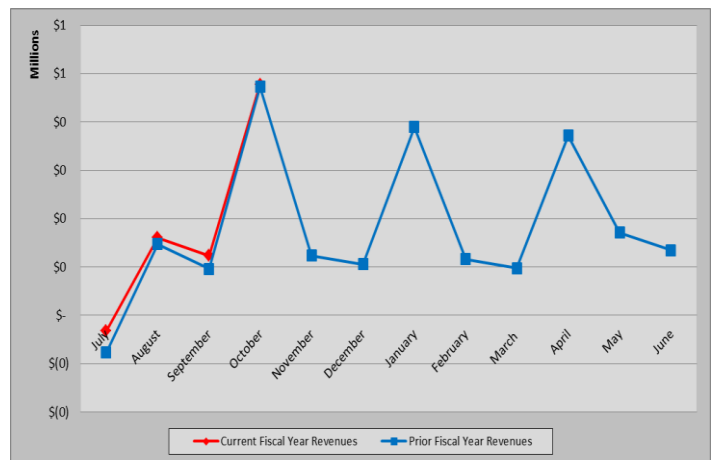
##### Franchise Fees

	Current Fiscal Year Revenues	Prior Fiscal Year Revenues	Year-over-Year Variance
July	\$ (1,017,135.00)	\$ (860,120.93)	\$ (157,014.07)
August	\$ 1,057,453.00	\$ 875,920.13	\$ 181,532.87
September	\$ 2,147.00	\$ 22,752.00	\$ (20,605.00)
October	\$ 28,325.00	\$ 15,313.00	\$ 13,012.00
November		\$ 1,048,589.68	\$ (1,048,589.68)
December		\$ 15,516.00	\$ (15,516.00)
January		\$ 17,585.00	\$ (17,585.00)
February		\$ 1,053,300.58	\$ (1,053,300.58)
March		\$ 17,720.00	\$ (17,720.00)
April		\$ 19,032.60	\$ (19,032.60)
May		\$ 1,339,920.80	\$ (1,339,920.80)
June		\$ 28,290.14	\$ (28,290.14)
<b>Totals</b>	<b>\$ 70,790.00</b>	<b>\$ 3,593,819.00</b>	<b>\$ (3,523,029.00)</b>



##### Transient Occupancy Tax

	Current Fiscal Year Revenues	Prior Fiscal Year Revenues	Year-over-Year Variance
July	\$ (32,153.00)	\$ (76,787.66)	\$ 44,634.66
August	\$ 161,058.00	\$ 147,193.85	\$ 13,864.15
September	\$ 123,759.00	\$ 96,308.09	\$ 27,450.91
October	\$ 477,715.00	\$ 472,609.64	\$ 5,105.36
November		\$ 123,847.91	\$ (123,847.91)
December		\$ 105,859.83	\$ (105,859.83)
January		\$ 389,399.20	\$ (389,399.20)
February		\$ 116,040.60	\$ (116,040.60)
March		\$ 97,626.09	\$ (97,626.09)
April		\$ 371,491.62	\$ (371,491.62)
May		\$ 171,074.30	\$ (171,074.30)
June		\$ 135,037.35	\$ (135,037.35)
<b>Totals</b>	<b>\$ 730,379.00</b>	<b>\$ 2,149,700.82</b>	<b>\$ (1,419,321.82)</b>



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# Fiscal Year 2017-18

## October 2017 Monthly Financial Report

### City of Modesto, California

Through October 31, 2017\*

#### General Fund Expenditures Overview

	Department	Monthly Actuals Expended	Monthly % of Total Budget	YTD Actuals	2017/18 Operating Budget	% of Total Budget Expended
1	City Council	45,873	10.9%	139,489	420,514	33.2%
2	City Manager's Office	150,388	6.3%	795,553	2,378,827	33.4%
3	City Attorney's Office	224,911	10.5%	563,599	2,137,936	26.4%
4	City Clerks' Office	41,471	4.4%	146,222	937,881	15.6%
5	Office of the City Auditor	5,122	1.6%	20,338	327,769	6.2%
6	Finance Department	421,991	9.0%	1,584,137	4,666,358	33.9%
7	Community & Economic Development	674,039	8.5%	2,448,163	7,900,681	31.0%
8	Human Resources Department	146,449	10.0%	509,023	1,462,766	34.8%
9	Fire Department	3,032,619	9.8%	12,671,422	30,803,956	41.1%
10	Police Department	5,243,457	8.4%	22,299,104	62,269,822	35.8%
11	Parks, Recreation & Neighborhoods	328,127	8.4%	1,129,681	3,903,426	28.9%
12	Public Works Department	538,793	8.3%	2,120,910	6,506,588	32.6%
13	Non-Departmental	8,302	2.0%	12,698	421,000	3.0%
14	Transfers Out	-	0.0%	142,394	6,600,150	2.2%
	<b>Total</b>	<b>10,861,542</b>	<b>8.3%</b>	<b>44,582,733</b>	<b>130,737,674</b>	<b>34.1%</b>

#### Monthly Actuals Notes

- 1 **City Council** - The City Council had a total of \$46k in expenditures in the month of October 2017. \$34k of the expenditures were for salary and benefit expenses, \$6k were for internal service fund charges, and \$6 was for discretionary expenses. This is an increase of \$15k in expenses from the previous month.
- 2 **City Manager's Office** - The City Manager's Office had a total of \$150k in expenditures in the month of October 2017. \$136k of the expenditures were for salary and benefit expenses, \$12k were for internal service fund charges, and \$2k were for discretionary charges.
- 3 **City Attorney's Office** - The City Attorney's Office had a total of \$225k in expenditures in the month of October 2017. \$49k of the expenditures were for salary and benefit expenses, \$14k were for internal service fund charges, and \$162k was for discretionary expenses. This is an increase of \$105k in expenses from the previous month. The majority of the increase in discretionary expense was caused by the billings for Meyers Nave general legal services expenses for the month of August 2017 (\$58k).
- 6 **Finance Department** - The Finance Department had a total of \$422k in expenditures in the month of October 2017. \$329k of the expenditures were for salary and benefit expenses, \$26k were for internal service fund charges, and \$83k was for discretionary expenses. There was also \$16k received as an offsetting expense for direct charge revenue. This is an increase of \$10k in expenses from the previous month.
- 7 **Community & Economic Development Department** - C&ED had a total of \$674k in expenditures in the month of October 2017. \$506k in expenditures were for salary and benefit expenses, \$64k were for internal service fund charges, and \$142k was for discretionary expenses. There was also \$38k received as an offsetting expense for direct charge revenue. This is an increase of \$163k in expenses from the previous month. The increase was mainly caused by an increase of \$138k in salary and benefit expenses due to the third pay period in the month.
- 9 **Fire Department** - The Fire Department had a total of \$3.03 million in expenditures in the month of October 2017. \$2.74 million of the expenditures were for salary and benefit expenses, \$65k were for internal service fund charges, and \$233k was for discretionary expenses. This is an increase of \$708k in expenses from the previous month. The increase in expenditures was caused by the third pay period in the month.
- 10 **Police Department** - The Police Department has a total of \$5.24 million in expenditures in the month of October 2017. \$4.38 million of the expenditures were for salary and benefit expenses, \$194k were for internal service fund charges, and \$737k was for discretionary expenses. There was also \$65k received as an offsetting expense for direct charge revenue. This is an increase in expenses from the previous month of \$255k. The increase in expenses was caused by the net of the increase from the third pay period in the month and the decrease in discretionary expenses compared to the prior month.

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